

ALLIANCE FOR HISPANIC COMMERCIAL CONTRACTORS



AND CENTRO DE APOYO FAMILIAR

Presents | Presentamos:



Accredited to provide technology commercialization assistance.

FIND & CONVERT MORE CONTRACTING OPPORTUNITIES

Presented by | Presentado Por: **RUSSELL C. TETER III**

WWW.MDSBDC.UMD.EDU/ACCELERATOR

- Identify specific contracting targets for the next 12 months
- Accelerate the conversion of procurement opportunities
- Build Capacity to Accelerate from Sub to Prime
- Develop expertise in conducting strategic analysis in contracting opportunities
- Create a structured approach for each opportunity and identify strategic priority to be undertaken in the next 12 months to build profitability.
- Secure the necessary financing and bonding to grow

SBDC at University of Maryland is the only state-wide program that provides world-class executive coaching exclusively to CEOs of independently owned businesses. Russ Teter is a Certified Business Value Builder (CVB), Certified TechVenture Facilitator and Director of Training for SBDC at University of Maryland, He is also a U.S SBA Small Business Person of the Year Award Winner (MD)

Date/ Fecha: Thursday| Jueves
November 7th, 2019 | Noviembre 7th, 2019

Time/ Hora: 6:00 PM - 9 PM

Location/ Lugar: 6801 Kenilworth Avenue, Suite 110
 Riverdale, MD 20707 Phone: 240-593-2042 (Walkiria Pool)

Cost/ Costo: FREE But Registration Required

Registration issues? Email Vanessa@ahcc-midatlantic.org

Register TODAY! | ¡Regístrate HOY!

GRACIAS TO OUR GENEROUS CORPORATE ALLIANCE PARTNERS!

