



**MARYLAND AVIATION
ADMINISTRATION**

AGENDA

**The Maryland Department of Transportation's
Maryland Aviation Administration
Office of Fair Practices/OFP
Outreach/Business Development Workshop**

Small and Minority Owned Small Business Training

Date: September 24, 2019

Time: 8:00 am to 1:00 pm

**Learn about current resources available to assist you in
growing your business**

<u>Morning Registration & Continental Breakfast</u>	8:00 – 8:40am
<u>Welcome by Angela Martin and Russell Teter</u>	8:40 – 8:50am
<u>MAA/BWI Marshall Procurement Opportunities</u>	8:50 – 9:10am
<u>Part 1 Manage for Maximum Results, Russell SBDC, Director of Training</u>	9:10 – 10:15am
<u>Networking</u>	10:15 – 10:30am
<u>18 Minutes/What Underwriter's Want to Know for Loan</u>	10:30 – 10:50am
<u>12 Minutes on Sale, Private Equity, QOZ, Wealth Management</u>	10:50 – 11:05am
<u>Part 2 Manage for Maximum Results, Russell Teter SBDC, Director of Training</u>	11:05 – 12:00am
<u>Networking</u>	12:00 – 1:00pm