

Alliance for Hispanic Commercial

Contractors & SBDC

Presents | Presentamos:



FIND & CONVERT MORE CONTRACTING OPPORTUNITIES

Presented by | Presentado Por: RUSSELL C. TETER III

WWW.MDSBDC.UMD.EDU/ACCELERATOR

- Identify specific contracting targets for the next 12 months
- Accelerate the conversion of procurement opportunities
- Build Capacity to Accelerate from Sub to Prime
- Develop expertise in conducting strategic analysis in contracting opportunities
- Create a structured approach for each opportunity and identify strategic priority to be undertaken in the next 12 months to build profitability.
- Secure the necessary financing and bonding to grow

SBDC at University of Maryland is the only state-wide program that provides world-class executive coaching exclusively to CEOs of independently owned businesses. Russ Teter is a Certified Business Value Builder (CVB), Certified TechVenture Facilitator and Director of Training for SBDC at University of Maryland, He is also a U.S SBA Small Business Person of the Year Award Winner (MD)

Date/ Fecha: Friday | Viernes

August 16th, 2018 | Agosto 16, 2018

Time/ Hora: 9:30 AM - 12:30 PM

Location/ Lugar: PSA/11311 McCormick Road, Suite 500
Hunt Valley, MD 21031 410-821-7766

Cost/ Costo: Members| Miembros FREE- registration required
Non- Member| No miembros \$15

Registration issues? Email Vanessa@ahcc-midatlantic.org

Register TODAY! | ¡Regístrate HOY!

GRACIAS TO OUR GENEROUS CORPORATE ALLIANCE PARTNERS!

