



Baltimore City Department of  
Public Works  
Small Business Development  
Growth By Design Training Program

**APPLICANTS  
EMERGE FROM  
TRAINING  
EDUCATED  
ABOUT:**

- Consent Decree Projects
- OSHA 10-Hour certification
- Tools to become MBE/WBE certified
- Process of Prequalification with Baltimore City
- Basic accounting and financial practices
- Basic blueprint plan reading
- Construction industry best practices
- Construction management skills
- Estimating and bidding techniques
- Proven marketing strategies
- Prime Contractors
- Subcontracting opportunities
- Collaboration opportunities to network with business owners

## 2022 CLASSES

Open Enrollment through August 19, 2022  
Classes will be held virtually (and/or possibly in person) on Tuesday evenings. Participants will also get the opportunity to network with each other and prime contractors virtually (and/or possibly in person) some Thursday evenings.

## REGISTER TODAY!

Open Enrollment: April 1, 2022 - August 19, 2022

Do you want to take your company to the next level? If you are an owner or employee of a small contracting firm and looking to grow your business, the Baltimore City Department of Public Works Small Business Development Growth by Design Training Program may be right for you.

This 11-week training program has been developed to assist local, small and minority or woman-owned business enterprises (MBE/WBEs) become contract-ready to support

Baltimore City on more than \$3 billion in utility construction work.

Companies specializing in design and construction related fields including: concrete construction, construction program and project management, excavation, landscaping, pipeline installation, post-construction clean-up, scheduling, sediment and erosion control, sewer construction and inspection, site work, traffic control, and underground utilities should register TODAY.

**WANT MORE INFORMATION?**

Call: (410) 618-0100 or Email: [sbd@baltimorecity.gov](mailto:sbd@baltimorecity.gov)  
[publicworks.baltimorecity.gov/smallbusinessdevelopment](http://publicworks.baltimorecity.gov/smallbusinessdevelopment)

