

The Maryland Minority Contractors Association Virtual Award Event

2020



Honoreers

Best Practice - Detra Miller

Majority Partner to Minority Companies - Barton Malow Professional Commitment to Minority and Woman Businesses County - Executive John Olszewski, Jr.

Woman's Business Enterprise of the Year - Dana S. Henson
Outstanding Minority Company - Barnett A. Carroll
Outstanding Minority Company - Russell Moore
Government Advocate to Minority and Women Own Businesses -

Comptroller Peter Franchot





BALTIMORE



































DETRA M. MILLER M&T BANK ADMINISTRATIVE VICE PRESIDENT – BUSINESS BANKING

POSITION

Detra Miller is an Administrative Vice President in M&T Bank's Business Banking
Division. She oversees the Minority and Women Owned Business Team. Detra's team is
newly formed in an effort to ensure that the Bank is servicing a diverse client base in our
communities. She and her team are dedicated to creating a differentiated client
experience for minority and female entrepreneurs.

BACKGROUND

Detra joined M&T in 2008 through the Management Development Program. Upon completing the bank's formal training program in 2009, Detra was promoted through several Branch Manager assignments in M&T's Greater Baltimore Market and in 2015, was appointed the Retail Regional Manager for the Bank's North East Maryland region. In that role, she led sales, operations and customer experience strategy for 12 M&T retail branches in Harford, Cecil and East Baltimore Counties in Maryland. In February 2018, Detra transitioned to Business Banking as the Team Leader for the North Central Maryland Region. In this role, Detra was responsible for leading a team of Relationship Managers who are dedicated to helping small business owners in the Baltimore community.

Detra is also a graduate of the Bank's Business Banking Development Program, Diversity Development Program and Baltimore/Chesapeake Development Initiative. Detra is the immediate past President of the Mid-Atlantic African American Resource Group for M&T as well; a role that she proudly served in for 2 years.

EDUCATION

Detra received her undergraduate degree from Towson University.

AFFILIATIONS

Detra serves as the Secretary for the Foundation Board for The Arc North Chesapeake Region in addition to leading the Social Justice Committee for the agency. She is also a Steering Committee member of the Cherry Hill Initiative. She is the immediate past Treasurer for Morgan State University's Foundation Board; a role she served in for 2 years. She also is a 2018 graduate of the Executive Alliance Effective Impact Mentoring Program; a program dedicated to the advancement of women in their professional careers.



Bio: Benjamin P. Morgan

Ben Morgan started his career in construction 30 years ago, which includes the last 24 years with Barton Malow. After graduating from the Milwaukee School of Engineering with a Bachelor of Science Degree in Architectural Engineering, Ben began his career in project management with the Milwaukee Urban League and then as a Project Engineer with Toki & Associates, Inc., an engineering firm in Milwaukee, Wisconsin.

He spent six years in the design industry as a structural engineer. He joined Barton Malow in 1996 as a field superintendent and quickly moved into management positions and ultimately to Vice President – a position he now holds. In 2006, Ben received a Master of Science Degree from University of Maryland College Park, specializing in Construction Management.

He has a diverse project history, which includes assignments on detention centers, stadium, and convention center projects to educational facilities. His focus over the past twenty- four years has been servicing higher education, sports, and healthcare clients, including University of Maryland, Coppin State University, Morgan State University, University of Delaware, and Johns Hopkins University to name a few. In 2016, Ben successfully graduated from Leadership Maryland.

He was also the recipient of Barton Malow's first-ever "Ben C. Maibach, Jr., Leadership Award," an honor named after the past CEO of Barton Malow Company which identifies employees with high leadership qualities. Ben remains active in community organizations and efforts.



JOHN A. OLSZEWSKI, JR.
BALTIMORE COUNTY EXECUTIVE

County Executive John "Johnny O" Olszewski, Jr. is a lifelong Baltimore County resident who believes in the power of public service and giving back to a community that has done so much for him. He is a graduate of Sparrows Point High School, earned his undergraduate degree from Goucher College, a master's degree from The George Washington University and his PhD in Public Policy from the University of Maryland Baltimore County.

In 2006, Olszewski was elected to the Maryland House of Delegates at age 23, and re-elected four years later as the top vote getter from legislative district 6. His work in the General Assembly earned him a reputation as a "rising star" of Maryland politics – and helped breathe new life into the abandoned steel mill in his hometown

In the legislature, Olszewski was the youngest person ever elected to serve as Chairman of the Baltimore County House Delegation. In that capacity, he helped lead unprecedented progress for the County in areas such as economic development and school board reform. As a staunch advocate for working families, he led the charge on earned sick leave, raising the minimum wage

and offered a critical vote in securing Marriage Equality in the State of Maryland.

Olszewski was elected Baltimore County Executive in November 2018, and has led the charge for a better Baltimore County. He has committed record funding for education, worked to enact bipartisan police reform, and created a more transparent, accountable government. He continues to push for progress on those priorities while leading the County's response to the COVID-19 pandemic, using data and science to guide public health decisions and committing resources to expand the social safety net to support vulnerable communities as they weather the crisis.

He lives in Eastern Baltimore County with his wife, Marissa and daughter, Daria.



Bio: Dana Henson

Dana Henson is the Vice President of The Henson Development Company, Inc. (THC) and is responsible for management of all business operations/business development and community relations, for the company. She also manages the coordination/recruitment and management of M/WBE and community hires and the development of strategic business and government partnerships for meeting such goals. THC excels in structuring and obtaining sophisticated mixed financing that include LIHTCs, bonds, HOPE VI funds, municipal funds, developer equity and other private and public sources. The firm's vast portfolio includes over \$600 Million in developments of low-to-moderate income rental and homeownership units, elderly housing, garden and high-rise facilities, and townhouses. THC is currently 1 of four partners working on the \$1 Billion dollar Choice Neighborhood redevelopment of Perkins-Somerset-Oldtown (PSO) in Baltimore, Maryland and the \$100 Million redevelopment of 17.3 acres in Park Heights.

Ms. Henson is also the Owner and President of Platform Construction, LLC, a 100% woman-minority-owned construction business. Specializing in Doors, Frames and Hardware and all finish trades for new construction commercial projects. Platform is sought after for Ms. Henson's personal hands on oversight and attention to detail. Platform has grown to working on multi-million dollar projects after only 4 years in business. Platform has worked on projects such as Point Street Apartments and Wills Wharf, a Hilton Canopy Hotel located in Harbor Point, Baltimore, Maryland.

Being a serial entrepreneur, Ms. Henson is also the owner and designer of Au Fait Designs, a luxury bespoke clothing and accessories brand. Mastering her entrepreneurship skills has allowed Ms. Henson to expand her brand to offer consulting services to those starting businesses.

With a strong commitment to give back; and more specifically, the education of our youth, Ms. Henson Founded her own non-profit, T.E.A.M. (Teaching Education and Motivation-T.E.A.M.) developed out of the realization that there is a strong need for educational programs to help motivate our youth. This program caught the attention of Doug Becker, Founder of Sylvan Learning Systems, Inc. and his Contract

Services Division. They were a key financial contributor to the start up and operations of TEAM from 1995-1997.

Ms. Henson has held executive marketing and sales positions with IBM and Xerox Corporation and as the previous Deputy Executive Director of Maryland/ District of Columbia Minority Supplier Development Council (MD/DC MSDC), Founder and Executive Director of her own foundation and former Business Manager for retired NFL player, Chris McAlister, and various other consulting positions, Ms. Henson is a true professional and continues to lead all of her businesses in all areas in the pursuit of excellence.

Dana is a Cum Laude graduate of Lincoln University with a Bachelor of Science degree with a major in Business Administration and minor in Accounting, completing her degree in 3 years.

Ms. Henson currently serves as a Board Member of Port Discovery Children's Museum sitting on the Diversity, Future Focus and Governance Committees.

Ms. Henson is also a CityLab Fellow and a part of the Capstone Review Team assisting with the evaluation of projects of the Johns Hopkins Carey Business School at Johns Hopkins University.



Bio: Barnett A. Carroll

I was born and raised in East Baltimore, just a block or two from Johns Hopkins Hospital. I graduated from Baltimore Polytechnic Institute at the age of 17. One week later I was in boot camp in the US Navy, in pursuit of training to operate nuclear propulsion plants. The training would take the better part of 2 years, then I was sent out to sea. I was attached to the USS Mississippi, a nuclear powered guided missile cruiser.

During my time at sea I volunteered to join a unit comprised of US Navy and US Coast Guard personnel. We boarded maritime vessels searching for contraband during the 1st Gulf War. After the war we hunted drugs in the Caribbean. For my efforts I was awarded the National Defense Service Medal, the Coast Guard Special Operations Service Medal, the Kuwait Liberation Medal, the Southwest Asia Campaign Medal, and several others. I was honorably discharged in 1992 and rejoined the civilian sector.

I returned home to Baltimore and enrolled in Towson University, where I obtained a Bachelor Of Science degree in Chemistry. After spending 15 years working in the chemical and energy sectors, I resigned and launched Aegis Mechanical Corporation. We are now in our 13th year of operation and can regularly be found wherever the action is.



720 S. Caton Avenue BALTIMORE, MARYLAND 21229

Russell Moore

Was born in the Caribbean Island of St Lucia and migrated to London, England as a child where he was educated at Thomas Carlton Elementary and Secondary school and then Vauxhall University graduating with a degree in Construction Management. Upon graduation, he worked for Falcom Construction Company Limited as a Construction Superintendent. He left there to start his own construction company – Economic Limited Construction Company. He migrated to the United States of America and worked for a minority construction company – Springdale Construction Company whilst a member of the Local 101 Carpenter's Union. He managed several In-house Construction projects for Springdale Construction Company at Westinghouse which is now Northrop Gruman, the Aviation manufacturers for the United States Government.

In 1988 he started his own construction company in America and called it Economic Construction Company, Inc. He restructured that company with the intention of applying his building skills all over the world and called it Economic International Construction Company, Inc. as it is today.

His company has had numerous contracts with the University of Maryland Medical System, Catholic University, Six Flags and Baltimore City and County. His company is the builder of the Polar Bear Artic Exhibit at the Baltimore Zoo and the state of the Art laundromat named Laundry City Laundromat in South East Baltimore. Economic International Construction Company, Inc. is primarily focused on utility construction in Baltimore City and Baltimore county for the last several years helping to improve the water and sewer infrastructure.

He has a relationship with most of the prime construction companies in the region like Whiting-Turner, Metra Industries, Spiniello Companies, R. E. Harrington Plumbing and Heating, Inc. – to name a few.

Russell is married and the father of five children and one grandchild.



The Honorable Peter Franchot
Comptroller, State of Maryland

The Honorable Peter Franchot has served as Maryland's 33rd comptroller since 2007. First elected to his current post in 2006, Comptroller Franchot has been re-elected three times; most recently in 2018, during which he received 1.6 million votes – the highest number of votes casted for any candidate for state government office in Maryland history.

As Maryland's chief fiscal officer, Comptroller Franchot is a tireless champion for working families and small businesses, and is a stalwart advocate for fiscal policies that strengthen our state's economy. As chief executive officer of a 1,100- person state agency, Comptroller Franchot is focused on delivering respectful, responsive, and results-oriented taxpayer service, and the Maryland Comptroller's Office, under his leadership, is considered one of the most effective and efficient Comptroller's Office in the nation.

The Constitution and the laws of Maryland also charge Comptroller Franchot with other critical duties – including regulating alcohol, motor fuel, and tobacco and a seat on the Board of Public Works, which is comprised of the governor and state treasurer and is responsible for reviewing and approving billions of dollars in state contracts annually, and as Vice Chair of the State Retirement Agency.

Prior to his election to statewide office, Comptroller Franchot served twenty years in the House of Delegates, representing the residents of Montgomery County. As a delegate, he served on the House Appropriations Committee and chaired its transportation and the environment subcommittee. Throughout his legislative career, Comptroller Franchot has been a strong advocate for education, health care, transportation, and environmental protection initiatives.

Comptroller Franchot attended Amherst College and Northeastern School of Law. From 1968-1970, he served in the United States Army. The Comptroller is married to Anne Maher, a lawyer, and they have two children and three grandchildren.



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Howard County encourages and promotes participation by MBEs, WBEs and DBEs in its procurement process through the Equal Business Opportunity (EBO) Program.



Howard County Government Equal Business Opportunity Program

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